

Hospital	City / Town	County	Teaching Status [1]	Fiscal Year End	Number of Months Data		
Anna Jaques Hospital	Newburyport	Essex	Nonteaching	09 / 30	9		
Financial Performance Indicators	FY02	FY03	FY04	FY05	FY06 Q3	MA Industry Median FY06 Q3	NorthEast US Median FY04 [2]
<b>Profitability</b>							
Operating Margin	0.32%	-4.09%	0.89%	-1.78%	-0.09%	1.43%	not available
Non-Operating Margin	1.09%	2.24%	0.74%	0.61%	0.94%	1.30%	not available
Total Margin	1.40%	-1.84%	1.63%	-1.17%	0.86%	3.17%	2.08%
Operating Surplus (Loss)	\$220,560	(\$2,935,261)	\$697,454	(\$1,485,083)	(\$57,724)	---	---
Total Surplus (Loss)	\$981,832	(\$1,325,198)	\$1,280,558	(\$975,463)	\$573,320	---	---
<b>Liquidity</b>							
Current Ratio	1.34	1.19	1.30	1.18	1.47	1.48	1.68
Days in Accounts Receivable	54.17	50.94	43.94	42.02	40.24	39.39	49.17
Average Payment Period	47.62	52.04	92.91	46.88	38.32	47.71	63.4
<b>Solvency/Capital Structure</b>							
Debt Service Coverage (Total) [3]	2.31	1.33	0.48	1.81	---	---	3.11
Cashflow to Total Debt [4]	19.95%	10.41%	15.84%	14.92%	---	---	16.38%
Equity Financing	47.45%	43.79%	38.33%	39.49%	39.40%	40.35%	47.45%
<b>Other</b>							
Total Net Assets	\$25,463,963	\$22,936,862	\$23,204,579	\$18,371,059	\$19,057,410	---	---
Assets Whose Use is Limited	\$12,392,829	\$13,534,745	\$19,402,835	\$8,778,768	\$10,726,705	---	---
Net Patient Service Revenue [5]	\$67,891,535	\$68,948,726	\$76,021,448	\$79,937,162	\$63,909,083	---	---

### FY06 Q3 Filing based on hospital's UNAUDITED internal financial statements.

Data Sources: FY02 - FY06 Q3 data drawn from DHCFP quarterly and annual filings.

CAVEATS: FY02 data is unaudited but reviewed by the Division for consistency with the Audited Financial Statements. FY03-FY05 annual data is reconciled to Audited Financial Statements for most hospitals. DHCFP filings may not reflect all of the financial resources available to the hospital -- for example, resources available through associations with foundations or parents/affiliates. Financial information must be interpreted within the context of other factors, including, but not limited to, management plans, reimbursement changes, market behavior, and other factors affecting performance.

Comments: Hospitals may also submit comments which further explain or clarify specific data items. Any such disclosures are shown below.

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#### Notes:

[1] According to the Medicare Payment Advisory Commission (MEDPAC), a major teaching hospital is one with at least 25 FTE residents per 100 inpatient beds.

[2] NE US Median data from The "2006 Almanac of Hospital Financial & Operating Indicators." The Center for Healthcare Industry Performance Studies (CHIPS)/St. Anthony/Medicode INGENIX.

[3] Blank values indicate a facility with no current long term debt in the period covered. Ratio not applicable to quarterly analysis due to shortened time frame.

[4] Blank values indicate a facility with no long term debt net of current portion in the period covered. Ratio not applicable to quarterly analysis due to shortened time frame.

[5] Net Patient Service Revenue includes Premium Revenue.